

Infosys Sourcing & Procurement - Fact Sheet

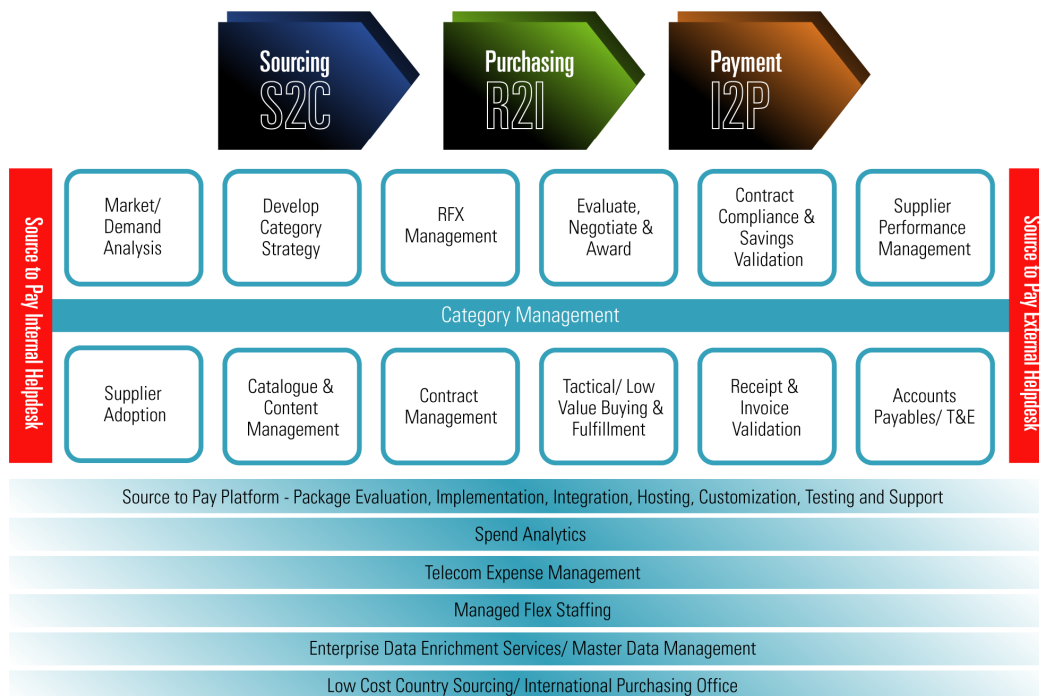
The need for continued organizational success in today's competitive environment is forcing companies to look at reducing costs and optimizing their spend. Sourcing & Procurement as a function is gaining importance across organizations as a differentiator and a source of competitive advantage. This realization is reflected by the fact that organizations are increasingly focusing on core procurement processes and strategic business areas, and the tactical procurement processes are being outsourced to third party vendors.

Infosys BPO's Sourcing & Procurement Solutions are designed to provide transformational benefits across the entire Source to Procure to Payment value cycle. Infosys procurement practice provides end- to-end integrated procurement transformation solutions designed to deliver an optimal mix of competency, skills, tools and technology delivered through a Global Operating Model.

Infosys Sourcing & Procurement Capabilities

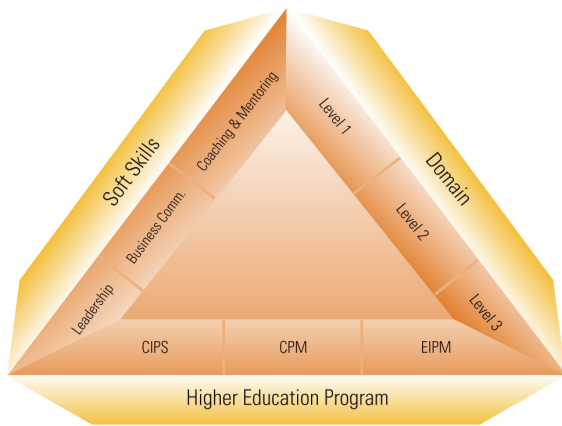
- Sourcing & Procurement Expertise with over 1500+ man years experience
- Process 15 million PO line items per year for our client globally
- Spend Under Management of Approx \$ 17 Bn
- Conduct Approx 2500 sourcing/e-sourcing events p.a.
- Sourcing & Procurement Academy in India & Poland-to provide procurement domain expertise in the BPO space

Infosys Sourcing & Procurement Solution



Infosys Sourcing & Procurement Advantage

Infosys BPOs Domain expertise, proven methodologies, and stringent quality systems, in the sourcing in the Sourcing and Procurement space has allowed us to furnish differentiated services to our clients.



- Infosys assumes responsibility of end to end P2P process with an inbuilt spend analytics layer to enable spend aggregation and strategic sourcing
- Partnerships & Alliances: Alliance with SAP to provide the Source to Pay Platform
- First International Procurement Office
- Sourcing & Procurement Academy: India's first Sourcing & procurement Academy providing deep domain knowledge in the BPO space.
- Focus on Category expertise & Spend Savings: Established a category management practice with category expertise in IT hardware & software, Telecom, Temp Labor & HR Services, Freight & Logistics, Marketing & Travel

Sourcing & Procurement academy

The Sourcing & Procurement academy is a unique initiative from Infosys BPO. The academy imparts core procurement knowledge through training and certification programs for professional development in the Procurement Outsourcing sphere. This Academy is aligned to the International Purchasing and Supply Chain Management (IPSM), an Institute which has international recognition. This engagement also acts as a repository of Best Practices in the procurement horizontal across 3 levels;

The level based training plans covers end-to-end Procurement & Supply Chain Management domain knowledge.

The foremost aim of the academy is to ensure a pool of highly complete resource is available to carry out various challenges encompassing the procurement field.

Success Stories from Infosys BPO's Sourcing & Procurement Practice

Delivered savings to the tune of \$42Million+ for our client through procurement of goods & services

Delivered \$ 14.4 Mn savings in Services Procurement

Achieved \$ 2.2 Mn savings in sourcing high performance computing

Conducted the First Reverse Auction for a client leading to savings of \$ 800K

Delivered \$1.5 Mn savings through contract compliance for a client

Implemented the Toyota production line & PAR methodology for a Global Commodity Producer leading to a headcount reduction of 7% & quality improvement to 100%.

Reduced cost of procurement for a client by 40% & Improved TAT by 45%

Infosys | Building Tomorrow's Enterprise

About Infosys BPO

Global organizations depend on Infosys BPO Ltd, the business process outsourcing subsidiary of Infosys Ltd (NASDAQ: INFY) to deliver measurable business value. Infosys BPO's strong focus on industry solutions, technology and a consulting based approach has created new engagement models to help clients build tomorrow's enterprise.

For more information about Infosys (NASDAQ:INFY), visit www.infosysbpo.com.

For more information, contact askus@infosys.com | bpo_marketing@infosys.com